

NAME OF FIRM: OABS Development Pty Ltd
NAME OF STAFF: Hamman Jacobus Oosthuizen
PROFESSION: Agri Economist
DATE OF BIRTH: 01 May 1968
YEARS WITH FIRM: 10 years
NATIONALITY: South African

QUALIFICATIONS

1991 B Comm (Agricultural economics), University of Pretoria
1992 B Comm Hons (Agricultural Economics) University of Pretoria
1994 M Comm (Agricultural Economics) University of Pretoria.
Title: Privatisation of the Marico-Bosveld Government Water Scheme. Study leader: Prof. J van Zyl
2000 CAIB (Certified Associate of the Institute of Bankers)
2000 Advanced Credit Diploma Institute of Bankers
2000 Treasury Management and Trade Finance Diploma Institute of Bankers
2014 Ph.D. Agric. (Agricultural Economics) University of Stellenbosch
Title: Modelling the financial vulnerability of farming systems to climate change in selected case study areas in South Africa. Study leader: Prof J.P Lombard

EXPERIENCE

Hamman Oosthuizen has experience in the Agricultural sector working in different fields including National Department of Agriculture, the Commercial Banking sector and private consulting. Apart from his experience in the agricultural sector, Hamman has been involved in retail business for fifteen years as owner and manager of various retail businesses.

After graduation, Hamman started his career with the Department of Agriculture as an agricultural economist. During this time he obtained his M Comm degree doing research on the viability of privatising government water schemes. He joined Absa bank in 1995 as an agricultural adviser in the Mpumalanga Province. From there his career led to various positions within the Bank until he was promoted to Portfolio manager: Commercial credit (head office). During his career in the Bank he accumulated vast experience in the compilation of Business Plans, Financial analysis, Risk analysis and assessment of business plans and applications. In 2000, he was awarded CAIB (Certificated Associate of the Institute of Bankers) membership. Hamman left the

Bank's service in 2002 to pursue other interests. Since then he has been involved in running his own businesses and consulting for OABS Development.

Experience in the Agricultural sector includes, amongst others, literature review; compilation of reports, data collection for various crops in terms of input costs, crop yields, water needs, etc. from role-players in the industry; construction of typical farms and dynamic linear programming models, optimum combination of farming activities; provision of inputs to Absa's monthly Departmental and Board report; recruitment and appointment of personnel; identification of strategic growth areas for both primary and secondary agribusinesses; development and updating of specific credit policies; development of a risk grading system for agricultural co-operatives; analyses of risk profile of agricultural co-operatives; provisions for bad debt; legal issues – investigate implications of new legislation for the Bank e.g. Water Act, Labour Tenants Act, Restitution of Land Rights, Co-operative Act, Land Bank Act, etc; present viewpoints in radio interviews, represent Absa Agri-business on the Banking council; to manage a portfolio of high profile AgriBusiness clients on a day-to-day basis in order to mitigate risk for the Bank; individual mandate as well as member of the Commercial Credit Committee.

As part of OABS Development, Hamman gained vast experience on a wide spread of agricultural disciplines over the past eight years and was involved in various successfully completed projects to a wide spectrum of clients. Countries of work experience include South Africa and Peoples Republic of China.